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# ANTHONY DEROGATIS

[WWW.ADEROGATIS.COM](http://WWW.ADEROGATIS.COM)

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## OWNER REPRESENTATIVE & CONSULTING SERVICES

**25+ Years of Leadership Experience within the Construction Industry. Track Record of Success in Meeting Time/Budget/Quality Goals for Multimillion-Dollar Developments. Strong Strategic Planning, Forecasting, Negotiation, and Deal-Closing Skills, with an Outstanding Project Portfolio.**

Project Manager with combination of strong industry background and management competencies. Communicate effectively with individuals across all organizational levels, as well as with partners, tenants, contractors, suppliers, vendors, and other external entities. Able to envision new construction projects and bring vision to reality through intense planning, cost-conscious, detail-driven approach to management.

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## PROFESSIONAL EXPERIENCE

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Capri LLC, 2005-Present

Owner Representative & Consulting Services

- **Led & Managed Several High Priority PANYNJ & MTA Projects.**
  - George Washington Bridge Bus Station Development Venture (Re-development of Facilities for PANYNJ and conversion of existing facilities for new retail space.
  - Steinway Tube Duct/Electrical Renovation & Upgrades to Number 7 line (Fm. Grand Central to Vernon Jackson)
  - Jay Street Substation, Brooklyn, NY (Upgrades to MTA Electrical Substation Facilities)
  - 145st. Bus Station (New Facility)
  - East Side Access (Shaft & ventilation buildings)
- **Design Development & Contract Drawing for Domodedovo Airport, Russia.** Multi Billion Dollar design & Construction of two new terminal building. One of two job captains appointed to a staff of 20 CADD operators and designers. All work done for International Acclaimed Architects.
- **Pre-construction & CM Service for Brooklyn GC and CM.** Structures ranged from Affordable Housing, Low income housing, Moderate income and Luxury Housing including dormitory facilities for NYU.
- **Provided pre-construction design review for signature building within the new Path Terminal Station at Ground Zero,** with estimated cost at \$2 billion. Pre-Construction of several High end and affordable housing projects.
- **Established Means for implementing "Nassau County Real Estate Consolidation Program"** involving consolidation and sale of Nassau County real estate facilities and redevelopment of remaining facilities to operate more efficiently (while allowing for expansion and technical growth).
- **Consultant to Jet Blue Airlines during "concept" phase for establishment of new hub facilities.**
- **Developed a series of challenging Pre-Construction strategies that enabled developers to purchase real estate, develop properties quickly and all were on time and within budget.**

AMEC Construction Management Co., Inc. – New York, NY – 1995-2005

**Vice President & Senior Project Manager**

Led team through full cycles of major construction projects (\$3 billion in combined project costs) across the U.S. Supervised support staffs and local project teams while establishing new subcontractor resources and developing strong client relationships. Planned and administered budgets, maintained expenditure reports, and tracked projected/costs for all aspects of projects, minimizing costs and risks through planning/forecasting. Delivered presentations to clients in order to secure large commercial and aviation jobs.

- **Led series of successful projects that included New Terminal Facilities for the Newark Liberty Airport, Terminal 4 at JFK Airport and Museum of Modern Art.**

HRH Construction Corporation – New York, NY – 1980-1991  
**Vice President & Senior Project Manager**

Built distinguished record of project achievements over 11-year period, overseeing administration and construction of multiple high-rise residential, hospitality, and education facility projects. Worked closely with teams to evaluate engineering contract documents; coordinated architect, engineer, and consultant activities, addressing and resolving problems in early stages to avoid time/cost excesses.

- **Assembled portfolio with HRH that included construction of over 4,000 residential units (representing \$1.3 billion in rentals and condominiums). Managed construction budgets for \$100 million-plus in hospitality-related projects and \$150 million in education-related project**
- **Teamed with central purchasing agent to secure trade contracts that reduced overall** projects costs by average of 40% while maintaining high quality levels. Used cost accounting and scheduling system (customized for each project) to maintain budgets/schedules.
- **Participated as a member of the Executive Committee that strengthened and developed** new corporate business through project and client-based development.

*\*\* Prior position as Project Manager with the George A. Fuller Construction Company. Oversaw construction of \$150 million project involving 2 buildings (each 35 stories high) adjacent to each other. Played instrumental role in enabling project developer to issue company with interior fit-out work valued at \$100 million.*

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## EDUCATION & CREDENTIALS

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### **Bachelor of Science in Architectural Technology:**

New York Institute of Technology – New York, NY

### **Professional Affiliations:**

Building Trade Association of Greater New York

### **Computer Skills:**

MS Excel, Word, Access; Expedition, Prolog, Timberline; "Proprietary Construction Management Software"  
MS Project;

## RESUME ADDENDUM: PROJECT LIST

### **RESIDENTIAL BUILDINGS**

- ⇒ **Huntington** (Position: Project Executive, Cost: \$45 Million; Description: New 40-story residential tower)
- ⇒ **Zeckendorf Towers** (Position: Project Executive, Cost: \$126 Million; Description: New 50-story combined residential and commercial tower)
- ⇒ **Ichner Towers** (Position: Project Executive, Cost: 115 Million; Description: New 35-story combined residential and commercial tower 450 residential units)
- ⇒ **Battery Park Housing** (Position: Senior Projects Manager, Combined Costs: \$625 Million; Description: 9 separate residential structures consisting of various construction types, steel, plank and concrete)
- ⇒ **One East 72nd Street** (Position: Project Executive, Cost: \$139 Million; Description: 65-story residential tower with 410 residential units)
- ⇒ **The Fordham Tower** (Position: Project Executive, Cost: \$169 Million; Description: 51-story high end residential tower)

## AIRPORT CONSTRUCTION

- **Andrews Air Force Base** (Position: Owner of Const. Co., Cost: \$500,000; Description: Upgrades to facilities)
- **Baltimore International Airport** (Position: Owner of Const. Co., Cost: \$800,000; Description: Upgrade to facilities)
- **Smithsonian In Washington, DC & Expansion Facilities At Dulles Airport** (Position: Owner of Const. Co., Cost: \$1.2 million, Description: Upgrades to facilities and create new areas for expansion)
- **Newark International Airport** (Position: Owner of Const. Co., Cost: \$50 million; Description: Light Rail Stations & Remote Terminal Station)
- **International Arrivals Terminal, JFK Airport** (Position: Vice President & Executive, Cost: \$1.2 billion; Description: Construction of a new terminal)
- **Continental Global Gateway Project/Newark Liberty Airport** (Position: Vice President & Project Director, Cost: INCLUDE COSTS; Description: New terminal facilities)

## GOVERNMENTAL BUILDINGS

- **FBI Training Center** (Position: Owner of Const. Co., Cost: \$8.5 million; Description: Construction of new training facility in Quantico Virginia)
- **Internal Revenue Headquarters** (Position: Owner of Const. Co., Cost: \$4.5 million; Description: Development of interior lobby construction)
- **Mitre Corporation** (Position: Owner of Const. Co., Cost: \$2.5 million; Description: Ongoing interior construction on time and material basis for a government funded research organization)

## SPECIALTY PROJECTS

- **Jefferson Memorial** (Position: Owner of Const. Co., Cost: \$1.2 million; Description: Repairs and site upgrades)
- **US Naval Base/Washington, DC** (Position: Owner of Const. Co., Cost: \$1.4 million; Description: Construction of new training center)
- **Redevelopment of Pennsylvania Ave. @ The White House** (Position: Owner of Const. Co., Cost: \$2.1 million; Description: Develop schematic designs and cost analysis of various redevelopment concepts)
- **Potomac Park Police Department** (Position: Owner of Const. Co., Cost: \$1.3 million; Description: Upgrades to existing facility)
- **Various Metro Stations In The Greater Washington, DC Area** (Position: Owner of Const. Co., Cost: \$1.8 million; Description: Interior renovations of existing stations)
- **Botanical Gardens, Washington, DC** (Position: Owner of Const. Co., Cost: \$4.5 million; Description: Construction of new expansion facilities and renovations to existing facilities)

## EMBASSIES

- **Embassy of the Netherlands** (Position: Owner of Const. Co., Cost: \$2.3 million; Description: Renovations of existing facilities and new construction)
- **Italian Embassy** (Position: Owner of Const. Co., Cost: \$1.3 million; Description: Renovations of existing facilities and new construction)

## MEDICAL CENTERS & HEALTH CARE FACILITIES

- **Cabrini Medical Center** (Position: Project Manager, Cost: \$1.8 million; Description: Construction of new X-ray & Cat Scan Wing)
- **Morristown Memorial Hospital, Morristown, NJ** (Position: Project Architect, Cost: \$7.5 million; Description: Construction of a new Intensive Care Wing)
- **Children's Specialized Hospital, Mountainside, NJ** (Position: Project Architect, Cost: \$10.5 million; Description: Construction of a new intensive care unit along with renovations to the existing facility)
- **Mountainside Hospital, New Jersey, NJ** (Position: Project Architect, Cost: \$4.5 million; Description: Construction of new facilities and renovations of existing facilities)
- **Veterans Administration Hospital** (Position: Project Manager, Cost: \$75 million; Description: Construction of a new outpatient facility)
- **National Institute of Health, Bethesda, Maryland NJ** (Position: Owner of Const. Co., Cost: \$1.6 million;

Description: Upgrades to existing facility)

- **National Institute of Health** (Position: Owner of Const. Co., Cost: \$1.8 million; Description: Upgrades to existing facility)
- **Marcus Garvey Nursing Home** (Position: Senior Project Manager, Cost: \$40 million; Description: Construction of new 280 bed unit)
- **Rockefeller University New Laboratory Building** (Position: Executive, Cost: \$200 million; Description: Construction of a new facility on Rockefeller University Campus at 68<sup>th</sup>Street)
- **Johnson & Johnson** (Laboratory Expansion)
- **Merk** (Laboratory Expansion)

## **HOTELS & HOSPITALITY**

- **The Plaza Hotel, NY** (Position: Project Executive, Cost: \$125 million; Description: Upgrades to existing facility and creation of new function rooms)
- **The Ritz Tower Hotel, NY** (Position: Project Executive, Cost: \$65 million; Description: Upgrades to existing facility and separate/divide hotel for purposes of sale)
- **Windsor Harley Hotel, NY** (Position: Project Executive, Cost: \$8 million; Description: Upgrades to existing facility)
- **Carlton House, NY** (Position: Project Executive, Cost: \$35 million; Description: Upgrades to existing facility)
- **Volney, NY** (Position: Project Manager, Cost: \$4 million; Description: Upgrades to existing facility)
- **Watergate Hotel, Washington, DC** (Position: Owner of Const. Co., Cost: \$6.2 million; Description: Upgrades to existing facility and renovations to commercial/Retail facilities)
- **ANA Hotel, Washington, DC** (Position: Owner of Const. Co., Cost: \$1.6 million; Description: Upgrades to existing facility)
- **Marriott Hotels, Pentagon City, Washington/Virginia** (Position: Owner of Const. Co., Cost: \$1.2 million; Description: (Reconstruction of commercial spaces)
- **Marriott Residence Inns, Washington, DC** (Position: Owner of Const. Co., Cost: \$1.1 million; Description: Reconstruction of commercial spaces)

## **COMMERCIAL BUILDINGS & RENOVATIONS**

- **45 Broadway** (Position: Project Manager, Cost: \$38 million; Description: Construction of new 40-story commercial building)
- **55 Broadway** (Position: Project Manager, Cost: \$42 million; Description: Construction of new 40-story commercial building)
- **Arnold & Bleichroder / Moore & Schleigh** (Position: Project Manager, Cost: \$60 million; Description: Construction of interior spaces)
- **New York Stock Exchange** (Position: Project Manager, Cost: \$40 million; Description: Construction of new trading areas)
- **NBC Studios** (Position: Project Manager, Cost: \$5 million; Description: Construction of new facilities)

## **INTERIORS**

- **Board of Trades, Washington, DC** (Position: Owner of Const. Co., Cost: \$12 million; Description: Renovations to exterior facade and construction of new lobby)
- **Advisory Board, Washington, DC** (Position: Project Manager, Cost: \$9.8 million; Description: Renovations to exterior facade and construction of new lobby)

## **UNIVERSITIES**

- **Columbia University**, East Campus Housing (Position: Project Executive, Cost: \$48 million; Description: Renovations to exterior dormitory facilities on the exterior and interior)
- **Butler Library & Lowe Library** (Position: Project Executive, Cost: \$6 million; Description: Renovations to interiors)